

#### **Municipality of Wawa**

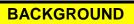
#### MONTHLY REPORT – OCTOBER 2023

**Department of Community Services and Tourism** 

Prepared By: Alex Patterson	Report No: AP 2023-14
Agenda Date: November 21, 2023	File No: C11

#### PURPOSE

The purpose of this report is to provide Council with an overview of the Department of Community Services and Tourism's work completed during the month of October 2023, and activities planned for the following month.



Key activities in October:

- Closed all parklands and seasonal facilities
- Started all fall programming at the MMCC
- Installed Curling ice

#### CAPITAL PROJECTS

MMCC Sports Field Track

• Staff worked on claim reporting after final invoice paid

MMCC HVAC Replacement

• Continued work on RFP's

MMCC Revitalization Project

• Continued work on RFP's

Marina Playground

• Final delivery delayed to beginning of November

#### PARKS AND FACILITIES

#### Parkland and Tourism Resource Fall Closures

- Marina
  - Removed docks and slip ramps except No 1 to be removed in November
  - Purged water system and shut power off

- Tourist Information Centre
  - Closed facility, purged water system and shutoff power
  - Parking lot remained open until first snow
  - Two incidents of dumping on the property during this time
- Lions Beach
  - Purged water system and shutoff power

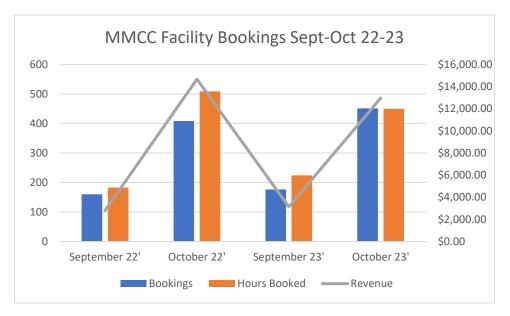
#### ммсс

- Arena
  - Started regular programming
  - Opened canteen
- Curling
  - o Installed curling ice the last two weeks of October

#### **RECREATION AND EVENTS**

#### Facility Bookings 2022 - 2023

Below is a comparison between bookings, hours, and revenue from September and October 2022 to the same period in 2023:



Major changes include the loss of figure skating ice for the 23-24 season, which staff have since been able to supplement with an additional family skate run by WFSC volunteers, which will increase our November-December numbers.

#### TOURISM

#### Municipal Accommodation Tax

- Staff have been preparing a Municipal Accommodation Tax information session and social for local accommodation businesses.
- This included going door to door and inviting all motel owners14, as well as tracking down contact information for AirBNB owners.
- Staff prepared information cards for the evening which can be found in the attachments.

#### Tourism Dinner Series Kickoff

• Staff hosted the first tourism dinner with a full turnout. Topics of discussion included business networking, housing, employment supports, and challenges from the upcoming season. A second dinner is planned for late November.

#### Tourism Marketing

- Researched and compiled list of accommodation providers with contact info, and produced invitations for:
  - Tourism dinner night
  - MAT info session
- Set up and attended MAT info session
- Produced Tourism Ads:
  - Ad for Adventure Map
  - o Banner ads for Algoma Tourism website
- Final review of MAT website content and publication of the page
- Created Info panels for MAT open house
- Began planning snow plow operator anti-harassment campaign
  - Produced two draft Public Service Announcement posters
- Attended joint Destination Northern Ontario and Algoma Kinniwabi and Tourism Association Annual General Meeting in Sault Ste Marie
- Provided drone photography service for Manitoulin construction project
- Provided photos of Wawa Town Centre sign for the Community Improvement Plan webpage
- Corrected Visitor Information Centre page on the website, including a current photo

 Continued working on town centre mural project Design Brief and Request for Proposal

#### **MONTH AHEAD**

**Operations:** 

- Operate MMCC's winter schedule
- Winterize all equipment in preparation for snow
- Prepare SOP updates

**Recreation:** 

- Prepare holiday season special events
- Seek funding for upcoming seniors programming
- Holiday facility bookings

Tourism:

- Host second tourism dinner
- Attend AKTA AGM
- Complete report to council on initial MAT consultations

Administration:

- Prepare RFP's for 2024 Michipicoten Memorial Community Centre Northern Ontario Heritage Fund Corporation Projects
- Complete reporting for 2023 Capital funded projects
- Complete funding applications for subject to funding capital projects

#### RECOMMENDATION

That Council acknowledges receipt of Community Services and Tourism Monthly Report AP 2023-14 submitted by Alex Patterson dated November 17, 2023, for information.

Respectfully submitted by:

Alex Patterson, Director of Community Services and Tourism

ATT: September Program Advertisements September Tourism Advertisements



# FREE PD DAY **PUBLIC SKATE** FRIDAY, SEPTEMBER 29 1-2 PM

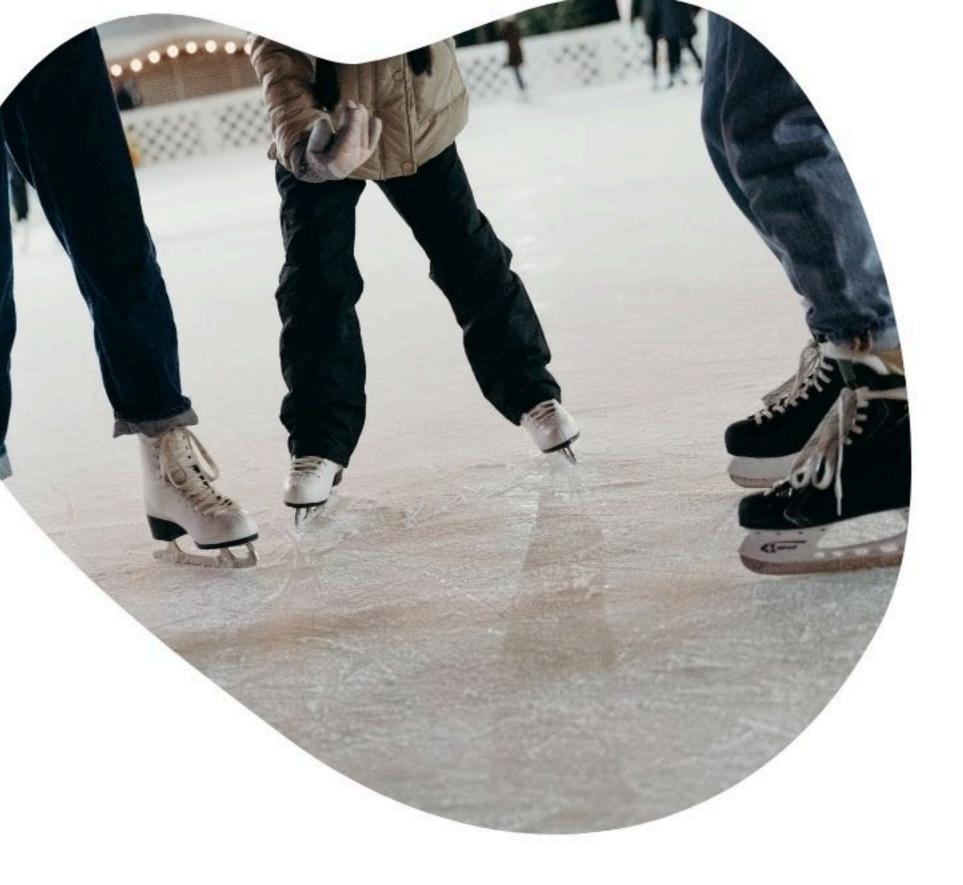
HELMETS REQUIRED FOR EVERYONE







MMCC, 3 CHRIS SIMON DR





# NALOF LIG 2023 DECEMBER 2-17

Decorate your house

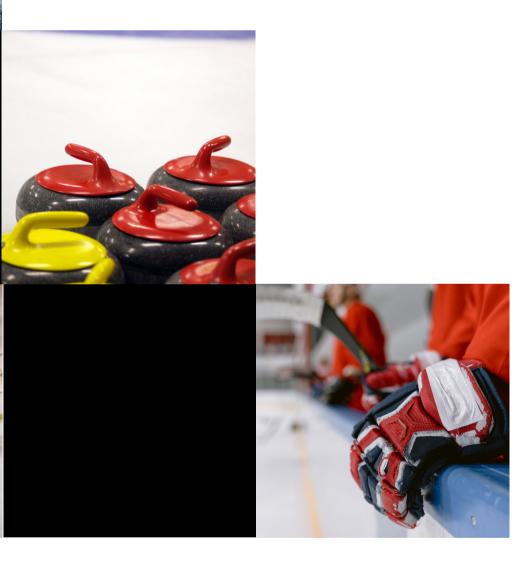
Register for the contest online by Wednesday, November 29 at 12 noon
 Turn your lights on every night from 6:00pm to 9:00 pm
 Maps will be available December 2, pick yours up at the Bundle Up! Market!
 Find the voting link on Wawa Recreation, or pick up a hard copy at the proshop. Vote from December 2nd to the 17th!

# FRIDAY NIGHT 'ROCKS At the MCCC



# BAR OPEN 7:00pm - 11:00pm (now accepting debit/credit)

# Come out Fridays to the MMCC! Catch a hockey game or play pick-up curling, have a drink & enjoy the evening!











### FITNESS CLASSES

## STARTING OCT 2

#### JOIN NOW

705-856-2244 ext 240

PROSHOP OPEN: MON-FRI 10 AM - 4 PM

# ARENAICE AVAILABLE This Week OCTOBER 23-29

THURSDAY 7:30-9 PM

FRIDAY

SUNDAY

12-3 PM

3-6 PM

# YOUTH ICE - \$87/HOUR ADULT ICE - \$160.51/HOUR contact swhite@wawa.cc to book



A TOUCH OF WHIMSICAL TRAPLINE CARVINGS SUNNY ONE CREATIONS MARIA REID JEANNIE'S CREATIONS

CRAFTY CLARA'S CARDS NICOLE'S LITTLE CRAFT SHOP SUGAR AND SPICE FOR GOODNESS SAKE ACRES OF DREAMS SANTA

18 BROADWAY AVE - WAWA



# SATURDAY DECEMBER 2 - 2 PM - 4 PM

RED CANOE STUDIO APRIL JOY'S HOT CHOCOLATE All WASHED UP GENEVIEVE THOMPSON CERAMICS

HAVANART ONCE AGAIN SNORIDERS ACRES OF DREAMS SANTA

### **18 BROADWAY AVE - WAWA**





# **MARKET 3**\*\*\*\* SUNDAY DECEMBER 3 - 10 AM - 12 NOON

IND

DECEMBER

EUS

2ND & 3RD

GREEN CABIN POTTERY BLUE CANOR CROCHET BY ADDY SUPERIOR C HOT CHOCOLATE SWEET SIST CARVED BY GORD SANTA PEARL AND MOSS BOTANICALS

BLUE CANOE CREATIONS SUPERIOR CANDLE CO SWEET SISTERS S A N T A BOTANICALS

**18 BROADWAY AVE - WAWA** 



# 

# U18 TIMMINS FALCONS V S

U18 SOO JR. GREYHOUNDS

11 AM & 3 PM





# **MMCC EVENTS** October 20-22

# Friday

10:00am - 11:00am - Family Skate

12:00pm - 1:00pm - Adult Pick Up Hockey

6:00pm-7:00pm - FREE Public Skate

(Sponsored by Canadian Tire Wawa)



# Sunday

3:00pm- 4:00pm -FREE Public Skate (Sponsored by: Canadian Tire Wawa)



3 Chris Simon Drive Wawa, ON

705-856-2244 Ext 240



# PICK-UP CURLING

## TUESDAYS AND THURSDAYS

1-3 PM
5/PERSON



Wawa

MMCC 3 CHRIS SIMON DR

FOLLOW US



wawa\_recreation WAWA RECREATION

(705) 856-2244 ext 240

TALK TO US

# SANTA CLAUS PARADE FLOAT REGISTRATION







PARADE DATE:

Friday December 15

TIME:

6:00 pm



DECEMBER

Goose Nest MARKET

P M MAIANA

2ND & 3RD



## DAY DECEMBER 2 - 10 AM - 12 NOON DECEMBER 2 - 2 PM - 4 PM **DECEMBER 3 - 10 AM - 12 NOON**



















#### CENTREVILLE Wawa TOWN CENTRE

# Background

In 2017, the Government of Ontario introduced a bill allowing municipalities to implement a Municipal Accommodation Tax (MAT).

The bill is titled O. Reg. 435/17: TRANSIENT ACCOMMODATION TAX, scan the QR code below to view the full regulation.



# What is a **MAT?**

A Municipal Accommodation Tax (MAT) is a fee paid on transient accommodation purchases.

The funds generated by this tax program are used to support the local tourism industry.

# Who pays a **NAT?**

Only customers buying a stay at an accommodation will pay the tax.

# WHAT are the benefits of a MAT?

The most significant benefit is bolstering our local tourism industry without increasing taxation on residents of Wawa.

The revenue generated by the MAT has significant potential as a key source of revenue to be used for tourism. MAT funding can be used to support year-round, four season tourism.

The MAT eases the burden of supporting the community's tourism development from the local taxpayer, adding visitor spending collected through the MAT to help offset tourism costs.

# WHAT'S in it for me?

For the businesses of Wawa, a major draw for the MAT is that your tax dollars will no longer be used to fund the Tourism Department.

With visitor dollars supporting tourism initiatives, existing tax revenue can be re-allocated to different areas in need of funding.

MAT funding can be made available in the form of Community Improvement grants. These can be used for business improvements, returning funds directly to local organizations.

# HOW MUCH would it be?

If implemented, the MAT would be set at **4%**.

This would generate an estimated \$400 000, to be used for supporting Wawa's tourism industry.

# **HOW** is this different from other taxes?

The MAT taps into a major source of funding that is not currently being capitalized on in Wawa.

While many other Municipal tax programs are directed at local residents and businesses, a Municipal Accommodation Tax will almost entirely be paid by visitors.

# WHAT will the money be spent on?

Some examples of avenues for spending:

- Tourist Information Centre staffing and operation
- Downtown beautification projects and initiatives
- Tourism marketing and publications
- İmproving the Goose Nest Market
- Waterfront improvements
- Trail improvement
- Leveraging grant funding
- Creating and managing spaces for events, festivals, and collaboration

# WHO decides what to spend on?

Municipal Council would oversee the collection and allocation of the MAT.

Revenue from a MAT must be split evenly between the Municipality of Wawa and a Destination Marketing Organization reserve.

For the Municipal portion of the revenue, spending would be subject to the annual budget approval process.

## Destination Marketing Organization?

MAT revenue must be split between the Municipality and an eligible tourism entity, such as a Destination Marketing Organization (DMO).

In the absence of an established tourism entity, a reserve fund would be created for the purpose of creating and operating a new DMO.

Local business operators can become members of the DMO, contributing to conversations about spending decisions.

# HOW would it be collected?

Part of the investigation process is to determine the best way for businesses to collect and remit the tax.

The current proposed approach is a quarterly remittance, in line with other Municipal collections.

One of the goals of this consultation session is to collect feedback from businesses in order to determine the details of the program, such as the remittance schedule and method.

## HOW would we determine our return on investment?

The Municipality of Wawa would provide regular project updates on social media, the municipal website, and through scheduled e-newsletters highlighting how funds from the MAT have been spent.

There would also be more business consultation sessions like this one, before and after implementation of a MAT.

# Who else has a MAT?

Over **50** municipalities across Ontario have implemented a MAT:

 Barrie Northern Bruce Peninsula Belleville Oakville Orillia Brockville Cambridge Oshawa Chapleau Ottawa Cochrane Peterborough Point Edward Cornwall Dryden Port Colborne Fort Frances Prince Edward County • Gananoque • Quinte West Red Lake Gravenhurst Greater Sudbury Sarnia Guelph Sault Ste Marie Sioux Lookout Hamilton South Bruce Peninsula Hearst Huntsville St. Catherines Kapuskasing Stratford Terrace Bay Kenora Kingston Thunder Bay Timmins Kitchener Toronto London Marathon Vaughan Waterloo Markham Mississauga Wellesley Wilmot Niagara Falls Windsor Niagara-on-the-Lake Woolwich North Bay

At least 10 more communities are either considering a MAT or in the process of implementation.

## Examples of Fund Use THUNDER BAY

HOME > LOCAL NEWS

#### 2024 Ontario Winter Games receives \$200K from accommodation tax

Thunder Bay will play host to over 3,000 athletes in February 2024

TBnewsWatch.com Staff Mar 28, 2023 4:59 PM





*Tourism Thunder Bay manager Paul Pepe, left, CEDC CEO Jamie Taylor, centre, and Ontario Winter Games co-chair Tracie Smith pose with a symbolic cheque for \$200,000 (CEDC photo)* 

\$200 000 of MAT revenue was used to help cover the cost of the 2024 Ontario Winter Games.
The event is estimated to result in a \$6 million economic boost.

## Examples of Fund Use TIMMINS

#### News / Local News

#### MAT-supported events provided \$3.8M boost to local economy, council told

Ron Grech

Published Jul 07, 2023 • 2 minute read

Join the conversation



Jessica Davies, left, chair of the MAT committee, and Noella Rinaldo, director of community development with the Timmins Economic Development Corporation, provided an overview of the Municipal Accommodation Tax fund at the last meeting of city council. RON GRECH/The Daily Press jpg, TD, apsmc

Between September 2021 and the end of 2022, 16 local organization received a total of \$682,030 in MAT funding to host community events, including festivals and sport tournaments. These events resulted in a \$3.8 million boost to the local economy.

## Examples of Fund Use ORILLIA

HOME > LOCAL NEWS

### 'Pleasantly surprised': Local tourism bounced back in 2022

City's municipal accommodation tax has brought in \$181K more than projected this year



*Revenue generated by the city's municipal accommodation tax is exclusively used to bolster local tourism initiatives. This year, its funds contributed to the popular See You on the Patio program. | Supplied photo* 

#### **2022 Orillia MAT funds contributed to:**

- Increased marketing, improving quality and reach.
- Increased video production for digital advertising.
- Extensive billboard advertising in the GTA.
- Expanding open air patio dining experiences in their downtown.
- Hosting Slo-Pitch National A-division championship.
- Redesigning Swanmore Hall at Leacock Museum.



October 18, 2023

#### **RE: Municipal Accommodation Tax – Open House for Businesses/Operators**

Dear Sir or Madam,

The Municipality of Wawa is reaching out to invite you to the Municipal Accommodation Tax Information Session & Open House. This will be a social event with wine, cheese, and snacks provided.

The Municipality of Wawa is investigating the potential implementation of a Municipal Accommodation Tax (MAT). The MAT is a tax applied to purchases of stays at accommodations. A summary of the proposed Municipal Accommodation Tax, which includes Frequently Asked Questions, may be viewed at:

#### www.wawa.cc/MAT

A key component of the research process is to connect with businesses and stakeholders to better inform the development of this program. The purpose of this open house session is to share information about the proposed MAT, to manage and set expectations, and to provide answers to any questions you may have.

When: November 2, 2023 at 7:00 p.m.

Where: Michipicoten Memorial Community Centre - 3 Chris Simon Dr

#### Please RSVP to Jessie Labonte by calling 705-856-2244 ext. 232 or by emailing jlabonte@wawa.cc by Monday, October 30, 2023.

We look forward to some great conversations and hope you will be able to attend! Thank you in advance for your participation.

Alex Patterson

Director of Community Services and Tourism









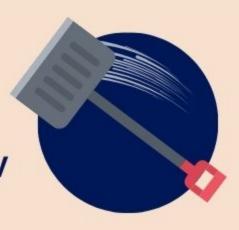
# Snow Plow Do's & Don'ts

DON'T confront, harass, assault, or impede plows & operators









DO voice concerns in person at the Municipal office or call 705-856-2244

WWW.WAWA.CC



### HAVE AN ISSUE VVITH SNOVVPLOVV OPERATIONS?

Here's what you should and shouldn't do



Report a concern at wawa.cc/report
 Call 705-856-2244
 Go to the Municipal Office
 Present the issue to council

DON'TS	
Approach the snow plow	
Block the path of the plow	
Confront the operator	
Throw objects at the plow	
Harass the operator	

WWW.WAWA.CC